THE MENTOR GROUP, INC. <u>History Management</u>

The Mentor Group, Inc. (TMG) was started in 1987. The initial and continuing vision was to perform preeminent services based upon employing only senior professionals with superior experience and expertise. That philosophy and culture thrive today, creating an unmatched capability in investment banking and valuations and appraisals.

The Mentor Group is a full service, national investment banking, financial advisory, valuation and appraisal firm. We are preeminent in the due diligence and support provided for selling companies, private placements and value opinions. Our senior professionals have valued and sold nearly every type of business and business asset. We are experienced, responsive and results driven.

Why Use The Mentor Group **Features Benefits** 1. Only Senior Analyst • Thorough research and application of methodologies • Technical competence • Internal quality controls • Battle tested - withstand scrutiny of all major third party reviewers - IRS, SEC, Courts, States' Department of Corporations, and Federal government • Expert witness credentials • Experience to understand complex valuation issues, court cases, nuances, and practical applications in all industries • Fully licensed/certified with advance degrees • Senior credentials, such as, ASA, CFA, MAI, CPA, MBT, CBA, etc. 2. Organization Extensive databases • Right professionals for each engagement • Highly accountable and responsive • Deliver what and when we promise 3. Supportable Analysis Know external requirements and expectations • Presentation more thorough than expected • Easily understood assumptions and basis for conclusions

4. Worldwide Presence

- Numerous clients located nationally and worldwide
- Network of national/international appraisers as local resources
- Access to key data of any region/economy
- 5. Efficient • Cost effective to serve small, middle market and national clients
 - Creative, tailored service to meet client's budget
 - Immediate response to short term crisis
- 6. Full Service • Also serve large, public companies
 - Complete range of services: values for business, IP/technology, real estate, equipment, inventory and A/R; cost segregation to maximize tax depreciation; expert testimony

Management Team

The TMG management team includes persons well-known in their respective disciplines. We have relevant experience in nearly every industry and with every type of asset.